

DECATUR, GEORGIA AUDITED FINANCIAL STATEMENTS FOR THE YEARS ENDED DECEMBER 31, 2023 AND 2022

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## **INDEPENDENT AUDITOR'S REPORT**

To the Board of Directors StandUp For Kids, Inc. Decatur, Georgia

## Opinion

We have audited the accompanying financial statements of StandUp For Kids, Inc. (a nonprofit organization), which comprise the statements of financial position as of December 31, 2023 and 2022, and the related statements of activities and net assets, functional expenses, and cash flows for the years then ended, and the related notes to the financial statements.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of StandUp For Kids, Inc. as of December 31, 2023 and 2022, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

## **Basis for Opinion**

We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of StandUp For Kids, Inc. and to meet our other ethical responsibilities in accordance with the relevant ethical requirements relating to our audits. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

## **Responsibilities of Management for the Financial Statements**

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about StandUp For Kids, Inc.'s ability to continue as a going concern within one year after the date that the financial statements are available to be issued.

## Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and, therefore, is not a guarantee that an audit conducted in accordance with generally accepted auditing standards will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with generally accepted auditing standards, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of StandUp For Kids, Inc.'s internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about StandUp For Kids, Inc.'s ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control related matters that we identified during the audit.

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June 14, 2024

# STANDUP FOR KIDS, INC. STATEMENTS OF FINANCIAL POSITION DECEMBER 31, 2023 AND 2022

## ASSETS

		2023	 2022
CURRENT ASSETS			
Cash and cash equivalents	\$	1,442,354	\$ 1,241,089
Investments		1,932,237	1,715,737
Contributions receivable		261,689	197,046
Prepaid expenses		27,160	29,059
Right-of-use assets - current		123,855	 134,015
Total current assets		3,787,295	3,316,946
PROPERTY AND EQUIPMENT, NET		1,182	1,903
DEPOSITS AND OTHER ASSETS		24,341	24,341
<b>RIGHT-OF-USE ASSETS - LONG TERM</b>		73,293	197,148
Total assets	\$	3,886,111	\$ 3,540,338
LIABILITIES AND NET AS	SSET	<u>s</u>	
CURRENT LIABILITIES			
Accounts payable and accrued expenses	\$	36,493	\$ 21,798
Operating lease obligations - current		126,024	 132,708
Total current liabilities		162,517	154,506
<b>OPERATING LEASE OBLIGATIONS - LONG TERM</b>		75,782	201,806
Total liabilities		238,299	 356,312
NET ASSETS			
Without donor restrictions		3,565,512	3,033,858
With donor restrictions		82,300	 150,168
Total net assets		3,647,812	 3,184,026
Total liabilities and net assets	\$	3,886,111	\$ 3,540,338

The accompanying notes to financial statements are an integral part of these statements.

## STANDUP FOR KIDS, INC. STATEMENTS OF ACTIVITIES AND NET ASSETS FOR THE YEARS ENDED DECEMBER 31, 2023 AND 2022

	 2023	 2022
<b>REVENUE, SUPPORT AND NET ASSETS</b>		
WITHOUT DONOR RESTRICTIONS		
Individual contributions	\$ 761,402	\$ 845,553
Foundation contributions	210,450	250,259
Business contributions	361,322	261,483
Federal, state, and municipal funding	824,283	581,376
Civic, religious and other contributions	304,307	109,345
In-kind contributions	413,562	303,230
Special events revenue	173,064	243,426
Investment earnings (loss)	 225,531	 (268,513)
Total revenue and support	3,273,921	2,326,159
NET ASSETS RELEASED FROM		
DONOR RESTRICTIONS	 175,368	168,278
TOTAL REVENUE, SUPPORT AND NET ASSETS		
<b>RELEASED FROM DONOR RESTRICTIONS</b>	3,449,289	 2,494,437
EXPENSES		
Program services	2,415,163	2,149,780
Management and general	201,624	186,430
Fundraising	 207,012	 303,116
Total functional expenses	2,823,799	2,639,326
Direct costs of special events	 93,836	 86,026
Total expenses	 2,917,635	 2,725,352
Change in net assets without donor restrictions	 531,654	 (230,915)
NET ASSETS WITH DONOR RESTRICTIONS		
Restricted contributions	107,500	200,000
Net assets released from donor restrictions	 (175,368)	(168,278)
Change in net assets with donor restrictions	 (67,868)	 31,722
CHANGE IN NET ASSETS	463,786	(199,193)
NET ASSETS, BEGINNING OF YEAR	 3,184,026	 3,383,219
NET ASSETS, END OF YEAR	\$ 3,647,812	\$ 3,184,026

The accompanying notes to financial statements are an integral part of these statements.

# STANDUP FOR KIDS, INC. STATEMENT OF FUNCTIONAL EXPENSES FOR THE YEAR ENDED DECEMBER 31, 2023

	Program Services	8		Total Expenses
Salaries and wages	\$ 1,072,548	\$ 111,052	\$ 113,739	\$ 1,297,339
Specific assistance	868,731	¢ 111,00 <b>-</b>	-	868,731
Occupancy	246,020	13,461	71,434	330,915
Payroll taxes and fees	79,245	11,369	8,120	98,734
Professional fees	57,473	36,739	94	94,306
Advertising and public relations	13,967	8,428	40,457	62,852
Fundraising related expenses	-	-	56,934	56,934
Office expense	22,449	3,842	7,306	33,597
Insurance	17,402	6,468	-	23,870
Communications	12,347	2,469	1,646	16,462
Miscellaneous	5,994	4,241	26	10,261
Conferences and meetings	7,657	2,042	510	10,209
Repairs and maintenance	6,841	760	-	7,601
Dues and subscriptions	2,018	404	269	2,691
Travel	1,930	241	241	2,412
Depreciation	541	108	72	721
Total expenses	2,415,163	201,624	300,848	2,917,635
Direct cost of special events			(93,836)	(93,836)
Total functional expenses	\$ 2,415,163	\$ 201,624	\$ 207,012	\$ 2,823,799

The accompanying notes to financial statements are an integral part of this statement.

# STANDUP FOR KIDS, INC. STATEMENT OF FUNCTIONAL EXPENSES FOR THE YEAR ENDED DECEMBER 31, 2022

	Program Services		nagement I General	Fu	ndraising	Total Expenses
Salaries and wages	\$	932,093	\$ 120,996	\$	203,956	\$ 1,257,045
Specific assistance		799,173	-		-	799,173
Occupancy		237,460	10,630		67,900	315,990
Payroll taxes and fees		70,036	9,926		10,134	90,096
Professional fees		26,541	11,340		220	38,101
Advertising and public relations		14,551	13,899		40,724	69,174
Fundraising related expenses		-	-		56,649	56,649
Office expense		14,891	4,190		6,025	25,106
Insurance		13,198	5,417		-	18,615
Communications		18,922	3,784		2,523	25,229
Miscellaneous		4,666	3,092		30	7,788
Conferences and meetings		4,460	1,190		297	5,947
Repairs and maintenance		8,636	960		-	9,596
Dues and subscriptions		4,278	856		570	5,704
Travel		334	42		42	418
Depreciation		541	 108		72	721
Total expenses	2	2,149,780	186,430		389,142	2,725,352
Direct cost of special events			 -		(86,026)	(86,026)
Total functional expenses	\$ 2	2,149,780	\$ 186,430	\$	303,116	\$ 2,639,326

The accompanying notes to financial statements are an integral part of this statement.

# STANDUP FOR KIDS, INC. STATEMENTS OF CASH FLOWS FOR THE YEARS ENDED DECEMBER 31, 2023 AND 2022

	2023	2022		
CASH FLOWS FROM OPERATING ACTIVITIES Change in net assets	\$ 463,786	\$ (199,193)		
ADJUSTMENTS TO RECONCILE CHANGE IN NET ASSETS TO NET CASH AND CASH EQUIVALENTS PROVIDED BY OPERATING ACTIVITIES:				
Depreciation	721	721		
Unrealized/realized (gain) loss on investments	(137,561)	333,829		
Contribution of investments	-	(10,892)		
Change in contributions receivable	(64,643)	(975)		
Change in prepaid expenses	1,899	1,873		
Change in deposits and other assets	-	(8,928)		
Change in right-of-use assets	134,015	(331,163)		
Change in accounts payable and accrued expenses	14,695	6,249		
Change in operating lease obligations	(132,708)	334,514		
Total adjustments	(183,582)	325,228		
Net cash and cash equivalents provided by operating activities	280,204	126,035		
CASH FLOWS FROM INVESTING ACTIVITIES				
Purchases of investments	(346,736)	(739,109)		
Proceeds from sale of investments	267,797	705,639		
Net cash and cash equivalents used in				
investing activities	(78,939)	(33,470)		
NET INCREASE IN CASH AND				
CASH EQUIVALENTS	201,265	92,565		
CASH AND CASH EQUIVALENTS Beginning of year	1,241,089	1,148,524		
End of year	\$ 1,442,354	\$ 1,241,089		

The accompanying notes to financial statements are an integral part of these statements.

#### **1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES**

A. StandUp for Kids, Inc. (the "Organization") was founded in 1990 to help care for homeless and at-risk youth by transitioning them from crisis to connection. With its national headquarters in Decatur, Georgia, the Organization is run almost entirely by volunteers, and has established fifteen programs in ten states plus the District of Columbia.

B. The Organization considers all highly liquid investments with maturities of three months or less when purchased to be cash equivalents. The Organization maintains cash deposits that at times may exceed the federal deposit insurance limit of \$250,000. Management believes it mitigates any risk by depositing cash with major financial institutions.

C. Contributions, including unconditional promises to give from private companies, foundations, and individuals, are recorded as revenue when the unconditional pledge is made. All contributions are available for unrestricted use unless specifically restricted by the donor. At December 31, 2023 and 2022, the Organization considered all contributions receivable to be fully collectible within a year; therefore, an allowance for uncollectible contributions receivable has not been recorded.

D. Property and equipment over \$1,000 is stated at cost when purchased; or if donated, at the fair market value on the date of donation. Depreciation is calculated using the straight-line method over the estimated useful life of the asset, which ranges from three to seven years. Additions and replacements are charged to the property accounts, while repairs and maintenance are charged to expense as incurred.

Property and equipment, which consists of computer equipment, furniture, and leasehold improvements, is reported on the Statements of Financial Position net of accumulated depreciation, which was \$44,939 and \$44,218 as of December 31, 2023 and 2022, respectively. Depreciation expense was \$721 for each of the years ended December 31, 2023 and 2022.

E. The Organization prepares its financial statements in accordance with U.S. generally accepted accounting principles ("GAAP"). The preparation of financial statements in conformity with GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reported period. Actual results could differ from those estimates.

F. Net assets, revenues, gains and losses are classified based on the existence or absence of donor or grantor-imposed restrictions. Accordingly, net assets and changes therein are classified and reported as follows:

<u>Net assets without donor restrictions</u> – These net assets are available for use in general operations and are not subject to donor or grantor restrictions.

<u>Net assets with donor restrictions</u> – These net assets are subject to donor-imposed restrictions. Some donor-imposed restrictions are temporary in nature; for example, restrictions that may or will be met by the passage of time or other events specified by the donor. Other donor-imposed restrictions are perpetual in nature; for example, stipulating that those resources be maintained in perpetuity. The donors of these assets permit the Organization to use all of the income earned on related investments for general or specific purposes. More specifically, items included in net assets with donor restrictions are gifts for which restrictions have not been met.

When restrictions expire (that is, when a stipulated time restriction ends, or purpose restriction is accomplished), net assets with donor restrictions are reclassified to net assets without donor restrictions and reported in the Statements of Activities and Net Assets as "net assets released from donor restrictions."

G. A portion of the Organization's revenue is derived from cost-reimbursable contracts, which are conditioned upon certain performance requirements and the incurrence of allowable qualifying expenses. Amounts received are recognized as revenue when the Organization has incurred expenditures in compliance with specific contract provisions. The Organization has several cost-reimbursable contracts from various municipalities that have not been recorded as revenue because qualifying expenditures have not yet been incurred.

H. The Organization records donated services as in-kind contribution revenue and expense if the services create or enhance a non-financial asset, or the services would (1) need to be purchased by the Organization if not provided by contribution, (2) require specialized skills, and (3) are provided by individuals with those skills. Donated materials, office space and services are reflected as contributions in the accompanying statements at their estimated value at date of receipt. Donated materials primarily consist of clothing, food, hygiene products and space rental.

The Organization receives donated services from a variety of unpaid volunteers assisting the Organization with the administration of its programs. No amounts have been recorded in the financial statements for those services since they do not meet the criteria for recognition under GAAP.

I. The costs of providing the Organization's various programs and other activities have been summarized on a functional basis in the Statements of Activities and Net Assets. Accordingly, certain costs have been allocated among the programs and supporting services benefited. The expenses that are allocated include depreciation, office expenses and occupancy, which are allocated on a square-footage basis, as well as salaries and benefits, which are allocated on the basis of estimated time and effort.

J. The Organization is exempt from federal income tax under Section 501(c)(3) of the Internal Revenue Code. Income generated from activities unrelated to the Organization's exempt purpose is subject to tax.

K. Subsequent events have been evaluated by management through June 14, 2024, the date these financial statements were available to be issued.

## 2. LIQUIDITY

Financial assets available for general expenditure, that is, without donor or other restrictions limiting their use, within one year of the Statement of Financial Position date, comprise the following as of December 31:

	 2023	 2022
Cash and cash equivalents	\$ 1,442,354	\$ 1,241,089
Investments	1,932,237	1,715,737
Contributions receivable	 261,689	 197,046
Total financial assets	3,636,280	 3,153,872
Less amounts unavailable for general expenditure:		
Net assets with donor restrictions	 82,300	 150,168
Financial assets available for general expenditures	\$ 3,553,980	\$ 3,003,704

The Organization has a policy to structure its financial assets to be available as its general expenditures, liabilities, and other obligations come due.

#### 3. FAIR VALUE OF INVESTMENT SECURITIES

U.S. generally accepted accounting principles establish a framework for measuring fair value. That framework provides for a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. The hierarchy gives the highest priority to the unadjusted quoted prices in active markets for identical assets or liabilities (Level 1 measurements) and the lowest priority to unobservable inputs (Level 3 measurements). The three levels of the fair value hierarchy are described below:

Level 1: Inputs to the valuation methodology are unadjusted quoted prices for identical assets or liabilities in active markets that the Organization has the ability to access.

Level 2: Inputs to valuation methodology include quoted prices for similar assets or liabilities in active markets; quoted prices for identical or similar assets or liabilities in inactive markets; inputs other than quoted prices that are observable for the asset or liability; and, inputs that are derived principally from, or corroborated by, observable market data by correlation or other means. If the asset or liability has a specified (contractual) term, the Level 2 input must be observable for substantially the full term of the asset or liability.

Level 3: Inputs to the valuation methodology are unobservable and significant to the fair value measurement.

The asset's or liability's fair value measurement level within the fair value hierarchy is based on the lowest level of any input that is significant to the fair value measurement. Valuation techniques used need to maximize the use of observable inputs and minimize the use of unobservable inputs.

As of December 31, 2023 and 2022, the only assets or liabilities that are measured at fair value on a recurring basis are investments. The Organization's investments consist of mutual funds and exchange traded funds which are valued at the closing price reported on the active market on which the individual securities are traded. Such investments are classified within Level 1 of the valuation hierarchy.

Investments consist of the following at December 31:

	2023	2022		
Mutual funds Exchange traded funds	\$ 1,888,459 43,778	\$ 1,715,737 		
Total investments	\$ 1,932,237	\$ 1,715,737		

Investment earnings (loss) consist of the following at December 31:

	 2023	2022		
Dividend and interest income	\$ 103,398	\$	79,986	
Unrealized gain (loss)	147,977		(298,847)	
Realized loss	(10,416)		(34,982)	
Investment fees	 (15,428)		(14,670)	
Investment earnings (loss)	\$ 225,531	\$	(268,513)	

## 4. RIGHT-OF-USE ASSETS AND OPERATING LEASE OBLIGATIONS

The Organization has three non-cancelable leases for outreach centers. The leases will mature between August 2024 to September 2025. Upon adoption of ASU No. 2016-02, right-of-use assets ("ROU") and operating lease obligations were recorded at the present value of future payments using the risk-free rates of 0.42% to 4.12%. The ROU are amortized over the life of the leases and the amortized amount is considered rent expense. Rent expense also includes additional amounts to cover related operating expenses and storage space.

Total rent expense under the lease agreements was \$144,308 and \$66,328 for the years ended December 31, 2023 and 2022, respectively. ROU at December 31, 2023 and 2022 were \$197,148 and \$331,163, respectively. Operating lease obligations at December 31, 2023 and 2022 were \$201,806 and \$334,514, respectively.

Future minimum rental payments for the Organization are as follows at December 31:

Year	 Amount	D	iscount	Lease Obligation			
2024 2025	\$ 131,149 77,022	\$	(5,125) (1,240)	\$	126,024 75,782		
Total	\$ 208,171	\$	(6,365)	\$	201,806		

The Organization had other leases with terms of less than one year for outreach centers. Rent expense under these leases was approximately \$109,000 and \$130,000 for the years ended December 31, 2023 and 2022, respectively.

#### 5. NET ASSETS WITH DONOR RESTRICTIONS

Changes to net assets with donor restrictions are as follows:

	Dec	ember 31,			Rel	eased from	Dec	ember 31,
	2022		Additions		Restrictions		2023	
Subject to expenditure for specified purpose:								
Kid services	\$	51,450	\$	40,000	\$	(66,787)	\$	24,663
Housing support		42,008		67,500		(51,871)		57,637
Mentoring and education		56,710		-		(56,710)		-
	\$	150,168	\$	107,500	\$	(175,368)	\$	82,300
	December 31, 2021		Additions		Released from Restrictions			
Subject to expenditure for specified purpose:								
Kid services	\$	92,558	\$	60,000	\$	(101,108)	\$	51,450
Housing support		20,398		50,000		(28,390)		42,008
Mentoring and education		5,490		90,000		(38,780)		56,710
	\$	118,446	\$	200,000	\$	(168,278)	\$	150,168

## 6. IN-KIND CONTRIBUTIONS

In-kind contributions received consisted of the following at December 31:

	2023	2022
Clothes and household items	\$ 79,0	068 \$ 19,785
Food	69,4	498 36,238
Housing support	5,9	992 3,282
Hygiene products	23,	387 1,080
Other miscellaneous items	98,	144 152,615
Services	79,	500 22,662
Special event expenses	57,	973 67,568
Total in-kind contributions	\$ 413,	562 \$ 303,230

The Organization's in-kind contributions were valued using estimated average prices of identical or similar services or products using pricing data of similar services or products under a "like-kind" methodology, considering the utility of the services and goods at the time of the contribution. No in-kind contributions were restricted. The Organization does not sell gifts-in-kind and only uses the goods and services for its own program or supporting service activities. Approximately 80% and 20% of in-kind contributions were used for program and supporting services, respectively, on an annual basis.

#### 7. RETIREMENT PLAN

The Organization established a 401(k)-retirement plan (the "Plan") for all eligible employees in 2019. Employees may elect to contribute up to 100% of their compensation to the Plan up to the limit allowed by federal law. The Organization currently does not match any employee contributions.